



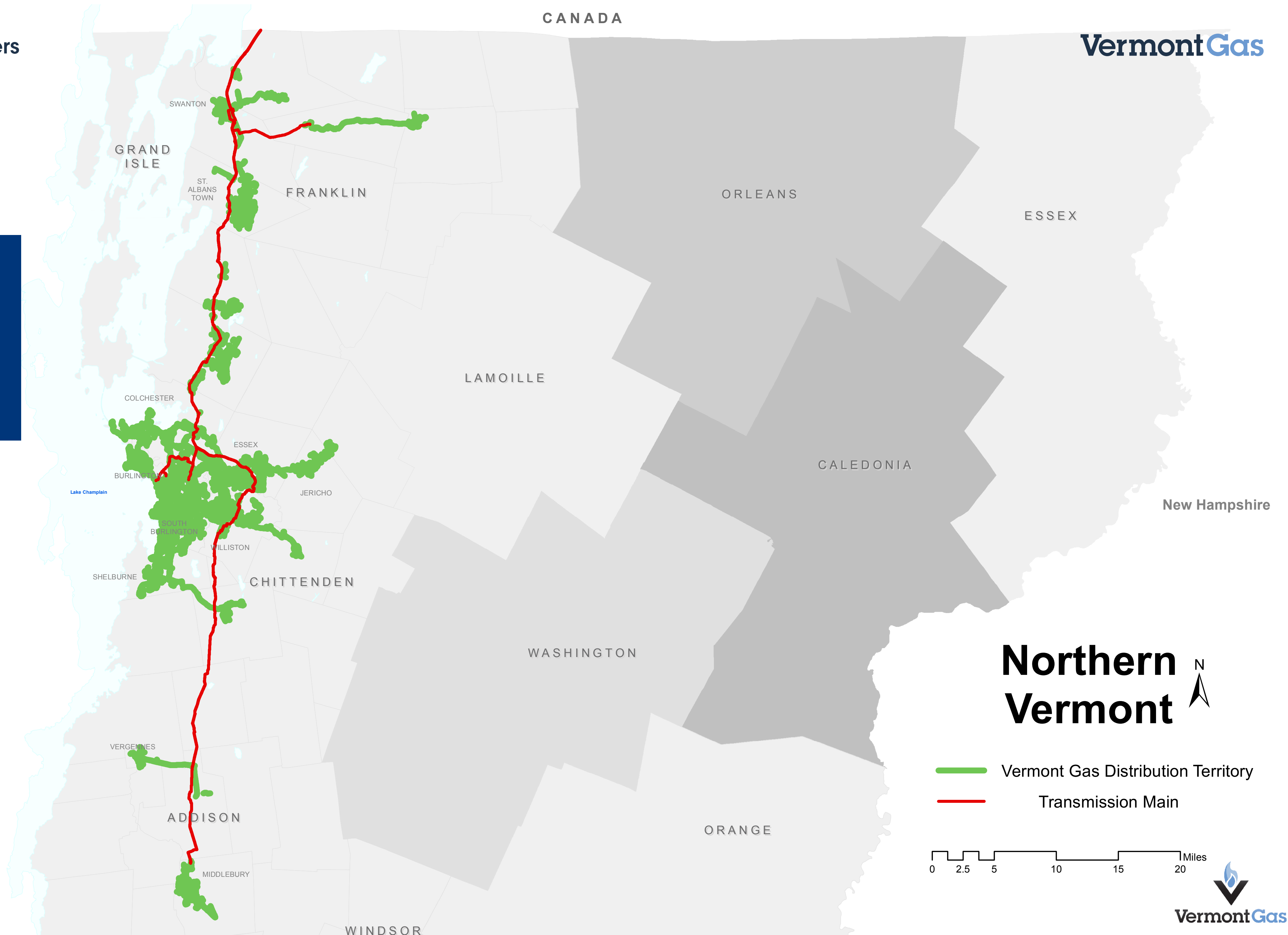
Vermont Gas



Commitment to Customers

51,000+
customers in
3 counties

2



Vermont Gas

New York

New Hampshire

N
Northern Vermont

Vermont Gas Distribution Territory
Transmission Main

0 2.5 5 10 15 20 Miles





Vermont Gas—Powering Vermont's Largest Employers

- Our largest businesses provide more than 30,000 good paying jobs
- Saving employers millions each year
- Reducing carbon by thousands of tons



Institutions



Hospitals

Industries





The big picture:

natural gas is

23%

cleaner than oil and

16%

cleaner than propane

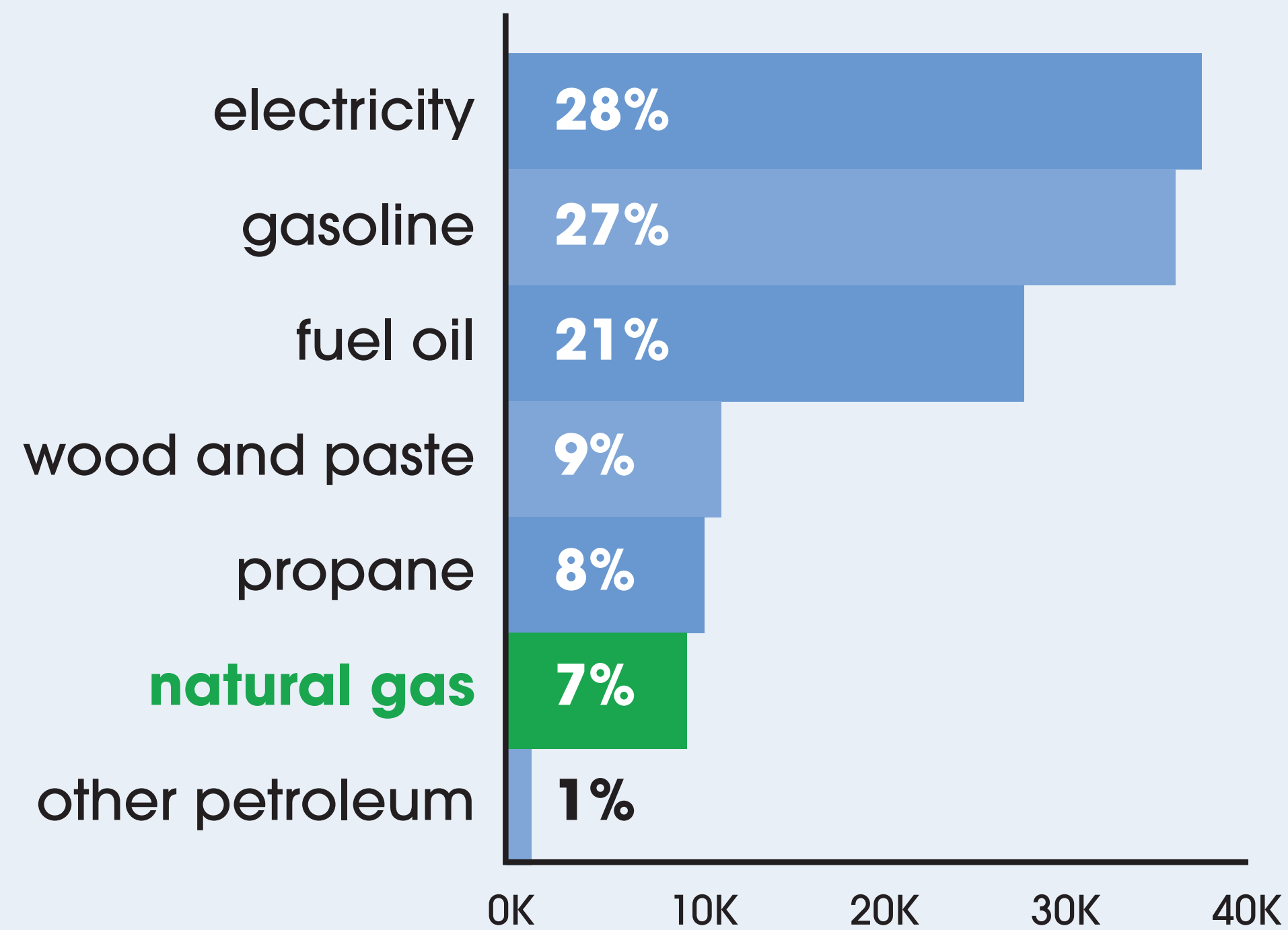
Converting to natural gas can help families and businesses reduce their carbon footprint. Natural Gas can also be the most affordable home heating option available.



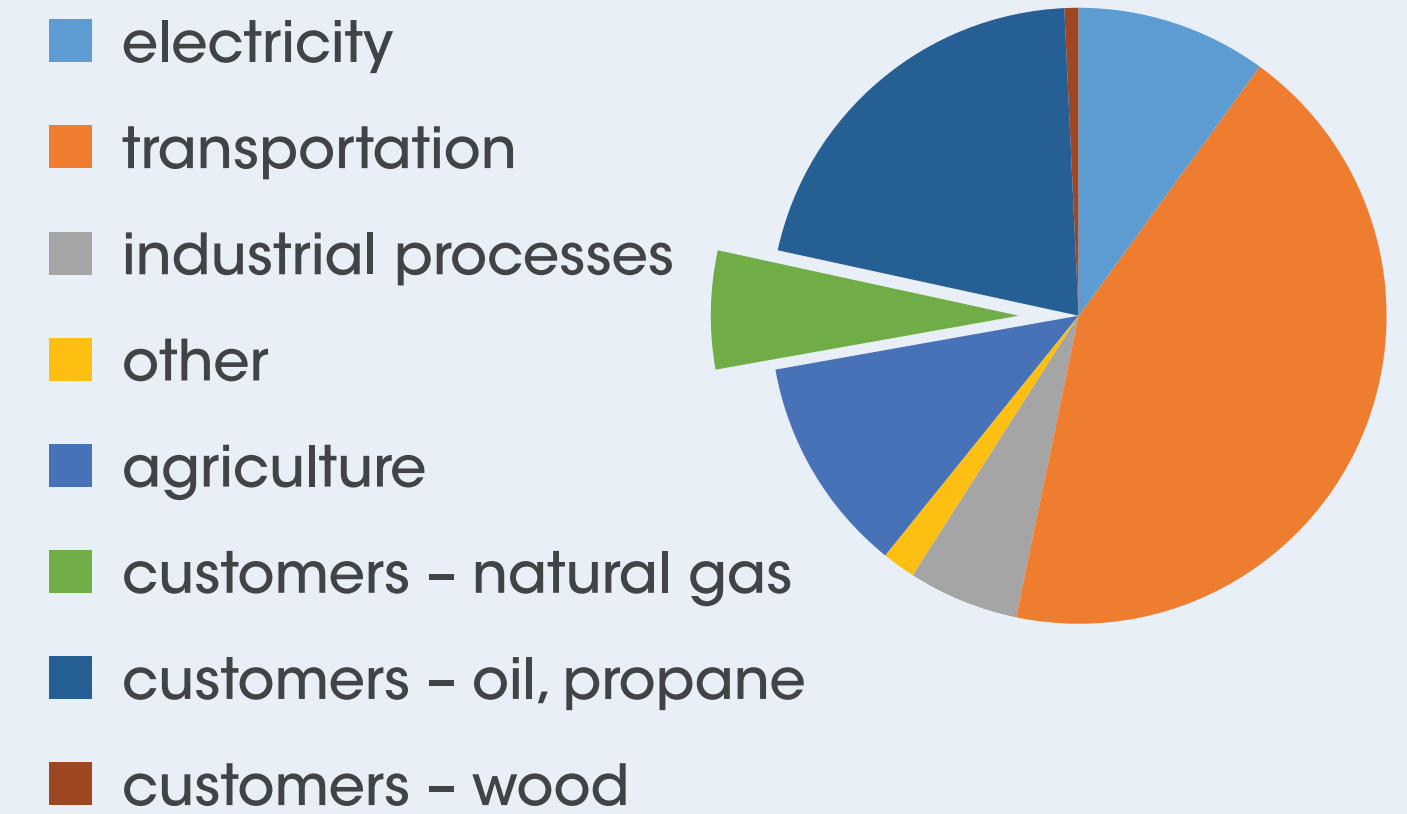
Natural gas usage in Vermont

Vermont is the second-smallest natural gas consumer among the states. Only Hawaii uses less natural gas.

Composition of Vermont consumption of primary energy (billions of BTU)

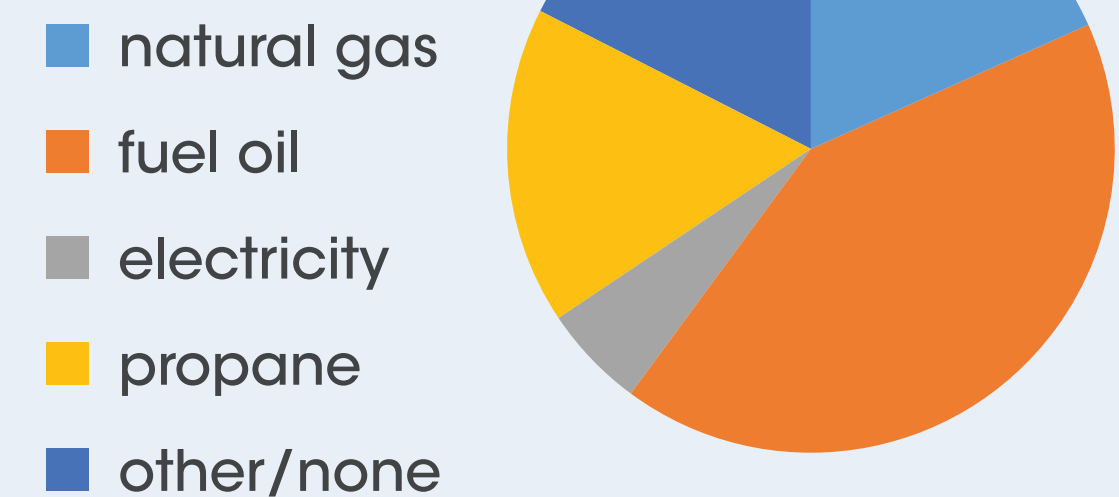


Vermont Gas' share of greenhouse gas emissions 2015



Data source: Vermont Greenhouse Gas Emissions Inventory

Energy source used for home heating



Data source: www.eia.gov/state/data



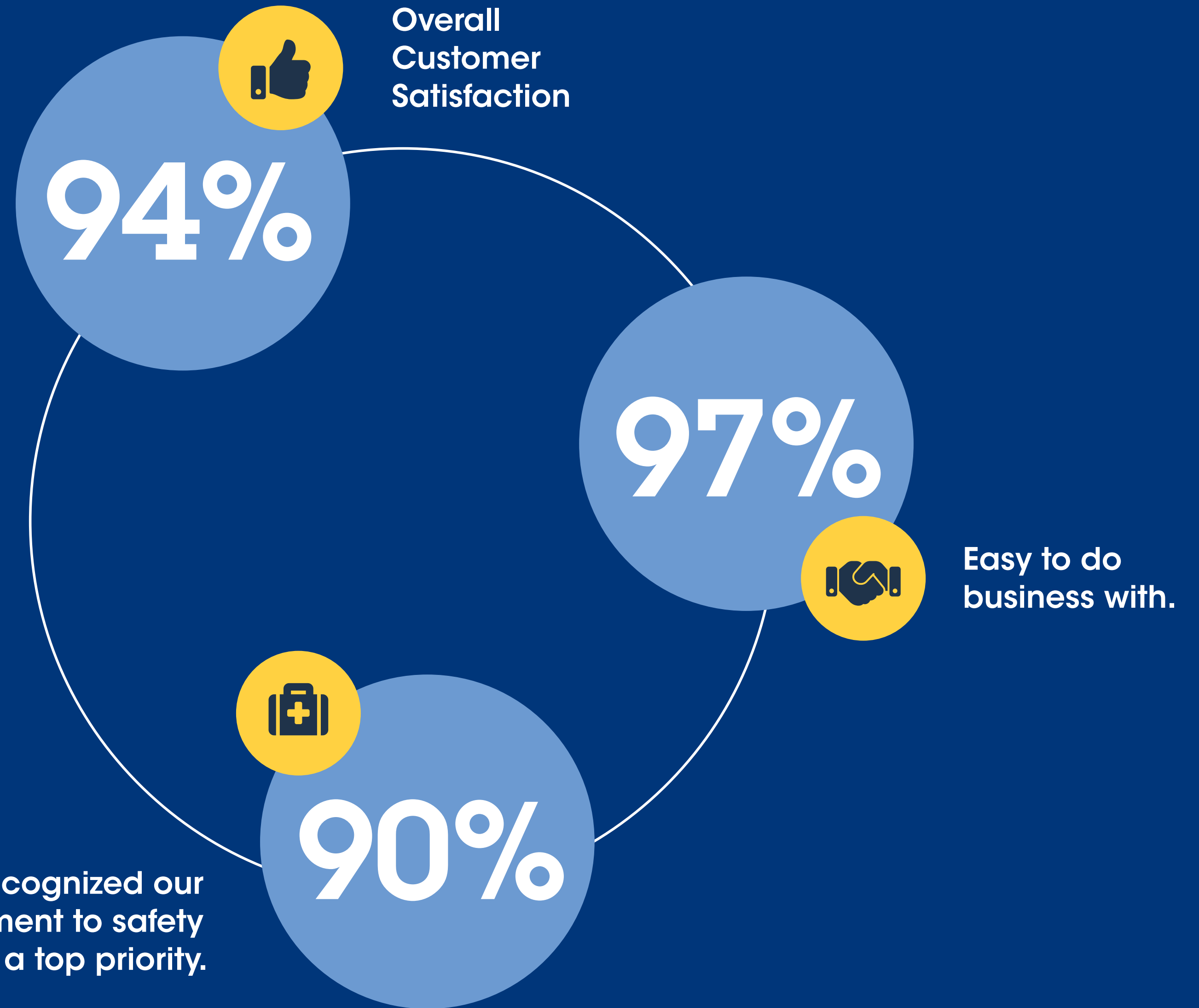
Affordable & reliable.

For winter 2018/2019, the typical family
will pay about \$270 less on their heating bills
than they were seven years ago.





Excellence in customer service, innovation, and efficiency.





Natural gas and efficiency means saving money and protecting the planet.

Natural gas Conversion

New High Efficiency Equipment

Home Insulation

Smart Thermostat

Carbon Emissions 🌲

👤 Customer Savings

- 23%

+ \$625

- 20%

+ \$366

- 20%

+ \$366

- 7%

+ \$128

Customer Savings

Based on average residential customer converting from oil.

70%
Less Carbon

\$1,485
Dollars Saved Per Year

Actual dollar and carbon savings will be based on individual home factors and prevailing fuel costs.



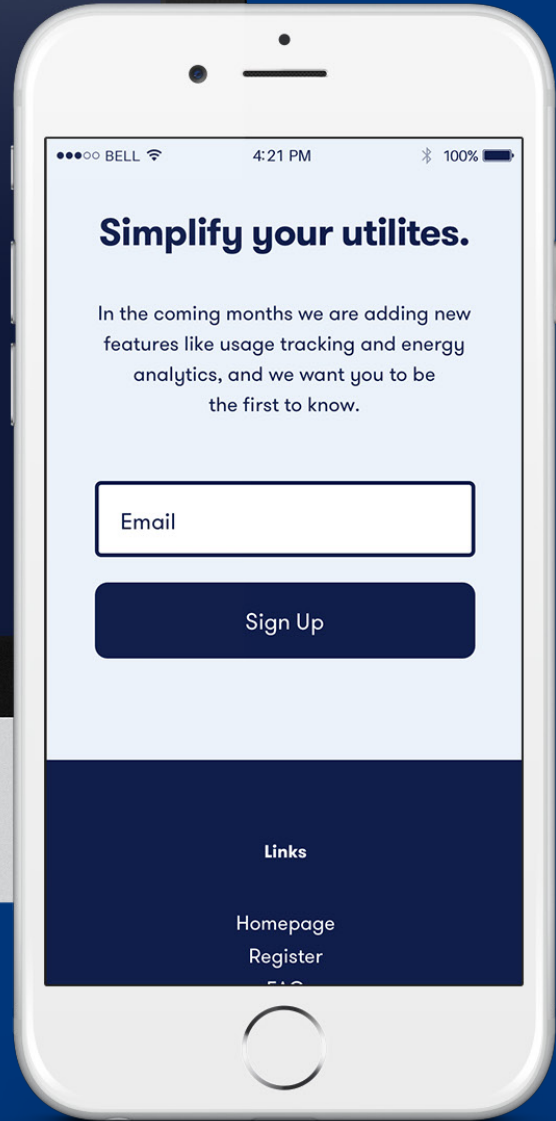
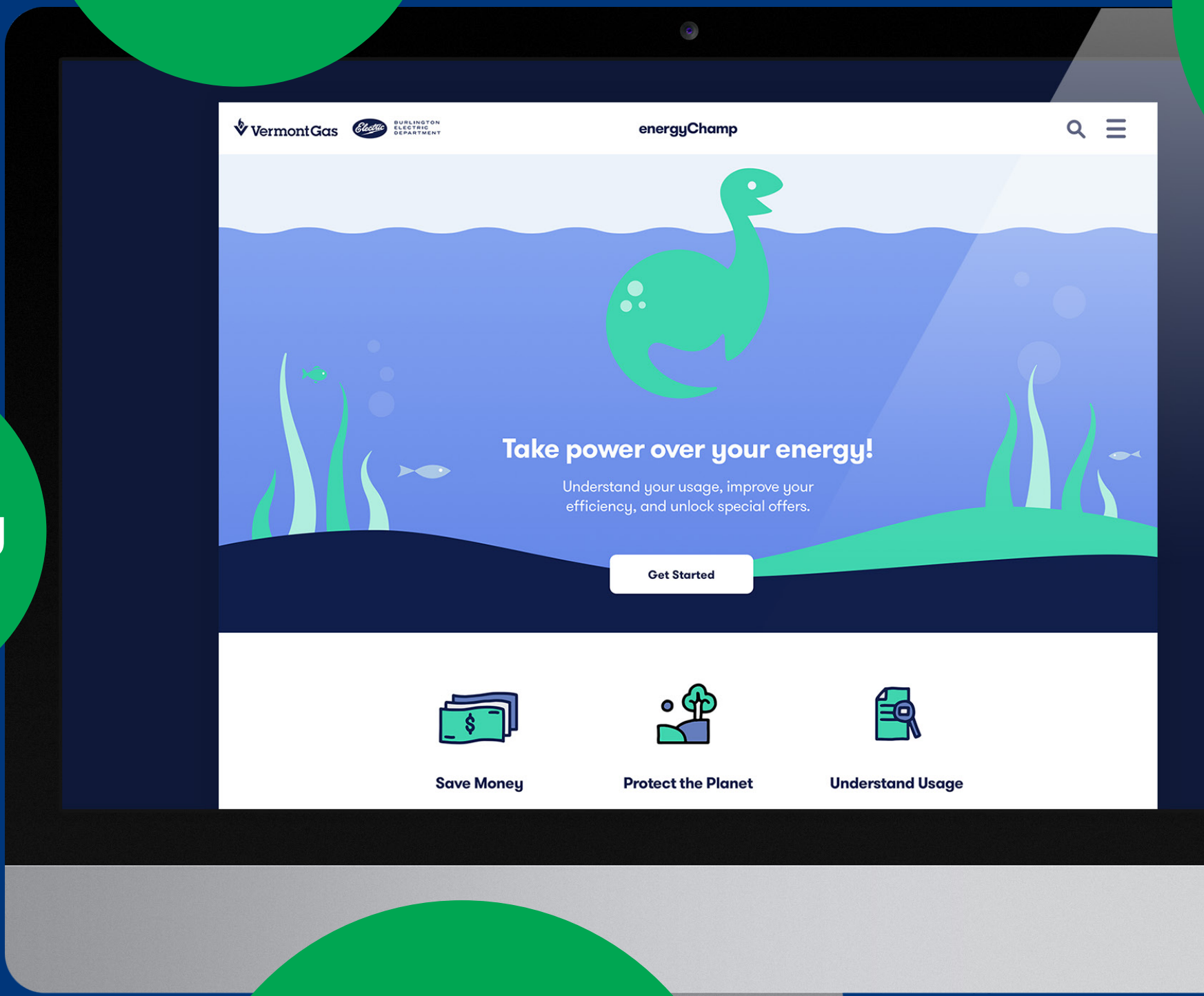
Simplified efficiency tools.

34,000 customers have participated in our efficiency programs and save \$14 million per year after making the upgrades we recommend.

Rebates

Audits

Financing



Partnerships



BURLINGTON ELECTRIC DEPARTMENT

+



Vermont Gas



Safety and security for our customers.

WARMTH Program



Weatherization Assistance

Cost Assistance Program

Crisis Fuel Assistance





VGS Renewable Natural Gas program goals:



2018

10,000 Mcf
Renewable Natural Gas Committed Sales

2020

100,000 Mcf
Renewable Natural Gas Committed Sales

Renewable natural gas.

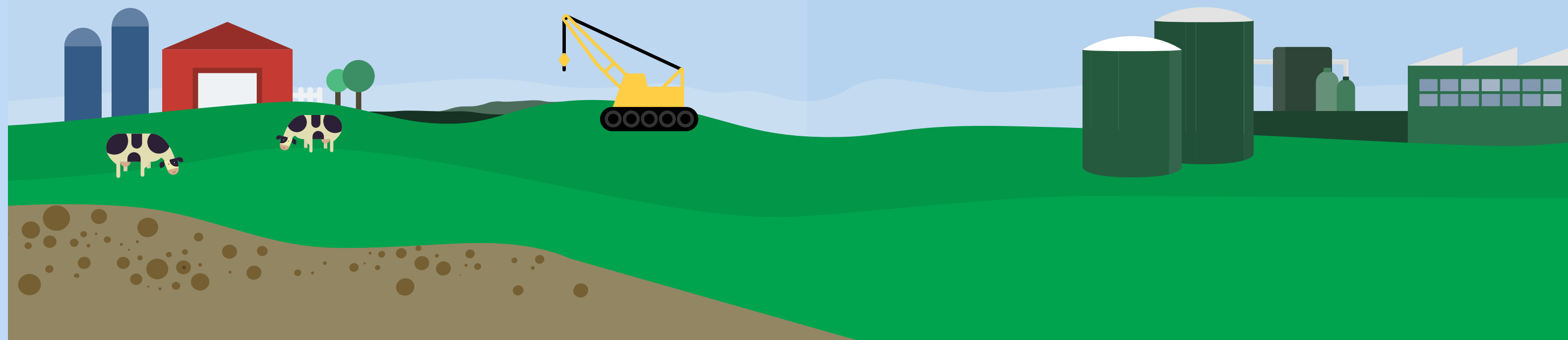
New this year, we are proud to be among the first across the country to offer Renewable Natural Gas to our customers. Renewable Natural Gas is created from the methane produced by organic material in landfills, wastewater treatment facilities and farms. Our VGS Renewable Natural Gas program allows customers to buy into this program and offset the use of traditional natural gas, giving them another opportunity to make a difference. Currently, over two dozen families and businesses have signed up for the program.



VGS Renewable Natural Gas™

Farms and landfills naturally produce lots of organic waste everyday.

The methane is captured and refined, keeping it out of the atmosphere.





Paying it forward.

Our **130 Employees** are active in our community supporting **43 organizations in 3 counties.**





Clean energy,
green state.

VermontGas.com